



**PTC**

**Patriots Technology Consulting**  
**www.patriotstechconsulting.com**

9 Dewey Road  
Bedford, MA 01730

**Services to give You**  
**the PTC Competitive Edge!**



email: [John.Cirignano@Verizon.Net](mailto:John.Cirignano@Verizon.Net)

Tel: 781-367-7400  
Fax: 781-275-6754

## **Our Approach**

*Our approach to giving your business the PTC competitive edge!:*

- *Facilitate teaming between client, third party, and PTC staff.*
- *Ensure that knowledge transfer to clients is part of each service.*
- *Approach each engagement as a "Win - Win" for both the client and PTC.*

## **Synopsis of Services**

### **Complex Project Management**

*Complex Project Management entails using all of the PM tools available to project managers, but with much heavier emphasis on:*

- *Risk Management.*
- *Teams with Multiple 3rd parties.*
- *Development and Deployment very large in scope.*
- *Bleeding edge technology.*
- *Multiple time zones/geographies.*
- *Program Office rather than Project Office to support multiple interdependent projects.*

### **Transition Project Management**

*Transition Project Management is a special case of complex project management, and entails:*

- *Building a Transition Plan based on Business Process Re-engineering results.*
- *Implementing the Change Management Plan.*
- *Tracking to ensure objectives are met.*
- *Managing parallel operations during the transition.*

### **Program Managers**

*Patriots Technology Consulting can serve as your Program Manager managing the system integration efforts of multiple development and deployment internal organizations and vendors.*

### **Retired CIOs**

*Patriots Technology Consulting can provide you with an experienced retired CIO who can assist you in:*

- *Information technology products and services selection.*
- *Information organization design.*
- *3rd party negotiations.*
- *Tactical/strategic planning.*



## Services to give You the PTC Competitive Edge!



### **Business Process Re-engineering**

*Business Processes Re-engineering comprises:*

- *Establishing corporate objectives.*
- *Designing "to-be" processes/environment.*
- *Developing a Transition Plan.*
- *Developing a Change Management Plan.*

### **Project Office**

*Large and complex projects frequently require a Project Office. Patriots Technology Consulting can assist in::*

- *Defining your Project Office roles & responsibilities.*
- *Instituting Risk and Issues Management Procedures.*
- *Structuring your project and quality reviews.*
- *Staffing your Project Office.*

### **Project Management (PM) Training**

*Project Management Training can include::*

- *Hands-on training pairing experienced PM with a client PM.*
- *PM Workshops.*
- *Project Quality Reviews.*
- *Facilitated Lessons Learned Sessions.*

### **Requests for Proposals (RFPs)**

*Patriots Technology Consulting can serve as your partner in drafting Requests for Proposals that both identify your requirements, and also facilitate scoring and evaluation of subsequent vendor responses.*

### **Requests for Information (RFIs)**

*Patriots Technology Consulting can serve as your partner in drafting Requests for Information that both identify your requirements, and also facilitate evaluation of subsequent vendor responses.*

*Requests for Information are a good way to get ahead of the curve prior to issuing an RFP.*

*RFIs can be quickly drafted, are less formal than RFPs, and can help quickly identify players who should receive an RFP, or be requested to come on site to present their services.*

### **Recruitment**

*Patriots Technology Consulting has specific expertise in recruiting in the area of Certified Project Managers.*

*Certified Project Managers reduce the risk in projects and programs.*